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SUBMISSIONS

RANKED FIRMS

RANKED LAWYERS

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TMT - France

Alain Bensoussan (/firm/2561/7)

What the team is known for Boutique firm with long-standing experience in the domains of new technologies and IT. Areas of significant activity include electronic communications, data protection and disputes.

Strengths (Quotes mainly from clients)

"The original niche IT firm that started working in this area before everyone else."

Notable practitioners

Founding partner <u>Alain Bensoussan (/person/28427/7)</u> advises clients on both contentious and non-contentious matters across a diverse range of technological topics. He is described by one source as "the father of IT law in France – a huge power domestically."

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Allen & Overy LLP (/firm/8991/7)

Basic facts about the department

- 9 partners

- 20 other qualified lawyers

What the team is known for Comprised of experts from complementary practice areas, assisting clients on a range of TMT matters. Covers contentious, transactional and advisory work in areas such as IT outsourcing, data protection, rights protection, competition, antitrust and litigation.

Strengths (Quotes mainly from clients)

"I was very satisfied; the lawyers were extremely available and very precise on a specific matter with a tight deadline."

"Its lawyers were good sounding boards, not just on the legal aspects but almost as consultants too."

Work highlights Assisting Google with an ongoing data protection investigation launched by the CNIL.

Notable practitioners

Competition and antitrust lawyer <u>Olivier Fréget (/person/28429/7)</u> assists clients with contentious matters in this area. His expertise covers regulatory issues in the telecommunications sector. One client says: "*He is one of the most business-oriented lawyers I know and creative in the solutions he proposes to his clients.*"

Department and global technology group head <u>Ahmed Baladi</u> (<u>/person/346358/7</u>) advises on a broad range of IT matters. Areas of specific expertise include outsourcing transactions, data protection, and e-commerce and electronic banking.

Significant clients Samsung Electronics, Huawei, Wolters Kluwer, Métropole Télévision - M6, United Business Media.

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August & Debouzy Avocats (/firm/2519/7)

Basic facts about the department

4 partners

- 15 other qualified lawyers

Other Noted Firms

Other Noted Firms are firms that are active in this practice area but have not yet been ranked.

TMT: Information Technology - France Hugot Avocats (/firm/134544/7)

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What the team is known for Noted for its strength in the IT field, advising on both the supplier and client sides on contentious matters and transactions. Expertise includes outsourcings and data protection work. Telecoms and new technologies are also areas of significant experience, assisting clients with competition and regulatory issues.

What's new? Additions to the client portfolio include Rovio, Groupe Safran and Thalès.

Work highlights Advising Hybris on the negotiation of software licence, maintenance and service provision agreements.

Notable practitioners

<u>Mahasti Razavi (/person/541477/7)</u> heads the firm's department for media, IP and IT. Her practice focuses on the IT side, where she advises both French and foreign clients on outsourcing, internet law and data protection. "She has very good communication skills and manages the client relationship very well," say clients.

Significant clients Microsoft, Virgin Telecom, Orange, Nike.

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Baker & McKenzie SCP (/firm/9061/7)

Basic facts about the department

- 3 partners

- 17 other qualified lawyers

What the team is known for Assists clients with a broad range of matters in both the IT and telecoms sectors. Key areas of activity include advisory work on regulatory issues and data protection governance, as well as complex global outsourcing matters. Lawyers are noted for handling both contentious and crisis situations in the IT and telecoms fields, including litigation.

Strengths (Quotes mainly from clients)

"We chose this firm for the quality of its lawyers and its capacity to assist with matters outside France."

Work highlights Assisted Sanofi in connection with its major global outsourcing project for end-user support and services.

Notable practitioners

<u>Rémy Bricard (/person/264557/7)</u> focuses on complex transactions and contractual matters in IT. His experience covers e-commerce, outsourcing, privacy and litigation, and he is described by one client as *"a good negotiator and a connoisseur of contractual practices in this area."*

Emmanuel Guillaume (/person/137442/7) has extensive knowledge of the administrative and regulatory aspects of telecoms. He advises clients on both domestic and international matters and also assists with public and corporate legal issues.

Senior counsel <u>Christian Blomet (/person/137443/7)</u> is renowned for his expertise in telecommunications law, particularly competition and regulatory aspects.

Laurent Szuskin (/person/179213/7) advises on both domestic and international IT matters. His expertise covers IT services distribution and protection, e-commerce and online entertainment. "He gets to the point very quickly to answer your questions," said one client.

Significant clients LVMH, Veolia, Sodexo.

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Bird & Bird (/firm/9081/7)

Basic facts about the department

- 6 partners

- 15 other qualified lawyers

What the team is known for Advises clients across the spectrum of legal issues in the IT, internet and communications sectors. Broad expertise covers outsourcing, disputes and e-commerce in IT, as well as regulatory and contractual matters in telecoms. Data protection is an area of particular strength for this practice, with dedicated lawyers.

Strengths (Quotes mainly from clients)

"Its lawyers have a very good understanding of IT projects, which is why we chose the firm."

What's new? Additions to the client roster include Workday, Legrand, Warner and France Télévisions.

Work highlights Advised CDC on the creation of a joint venture with Bull for the development of high-level secure cloud computing operations.

Notable practitioners

<u>Frédérique Dupuis-Toubol (/person/32443/7)</u> is a respected practitioner for telecoms cases, and advises on telecoms regulation, transactional matters and disputes. One market commentator describes her as "a very good lawyer who is well connected."

Ariane Mole (/person/248184/7) is a highly regarded specialist in the field of data protection and is joint head of the firm's dedicated international group. She advises on all issues in this area, from compliance to audits. One client noted: "She was like an extension of our in-house team – incredibly commercial and results-oriented. She read the situation very quickly and always offered a solution."

<u>Stéphane Leriche (/person/611107/7)</u> focuses on transactional matters in the IT, manufacturing and energy sectors. He has notable experience on outsourcing deals, the creation of joint ventures and strategic alliance agreements. One source states: "It's very easy to discuss things with him – he understands things quickly and is a good communicator."

<u>Marc Schuler (/person/371190/7)</u> assists clients with hardware and software issues, procurement and systems distribution. He receives praise from clients, with one saying: "Just working with him to prepare for the case and to define our strategy was brilliant; he's very smart."

Significant clients Vivendi, Michelin, Airbus, Hiscox, Macif.

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Clifford Chance Europe LLP (/firm/9126/7)

Basic facts about the department

- 5 partners
- 8 other qualified lawyers

What the team is known for Best known for assisting clients in the media sector, particularly in connection with sports law and related media and broadcasting rights.

Strengths (Quotes mainly from clients)

"Very good in the sports area - a very important actor in this field."

Work highlights Represented SFR in a case before the French Competition Authority concerning abuse of dominance by France Telecom.

Notable practitioners

Paris office managing partner <u>Yves Wehrli (/person/34089/7)</u> is recognised for his significant expertise in the field of sports law, regularly assisting clients with media-related matters.

Significant clients Carrefour, 3i, Wendel.

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Dauzier & Associés (/firm/3684/7)

What the team is known for Boutique firm specialising in intellectual property and media law. Expertise covers sports law, advertising, publishing and music, among other topics.

Strengths (Quotes mainly from clients) "A niche firm with a good practice in media."

Notable practitioners

Founding partner <u>Pierre-Louis Dauzier (/person/251763/7)</u> specialises in media, audiovisual and communication law. He also advises on competition law, IP, authors rights and advertising.

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De Gaulle Fleurance & Associés (/firm/89031/7)

Basic facts about the department

- 8 partners

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- 15 other qualified lawyers
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What the team is known for Leading firm advising both domestic and foreign clients on a range of contentious, transactional and advisory matters in the IT field. Its lawyers assist with litigation, software piracy, outsourcing and data protection. In the media sector, the practice has a strong presence in the audiovisual industry and also on the IP aspects of media rights.

Strengths (Quotes mainly from clients) "A great French law firm that's growing really fast."

"This firm is just magnificent in this area – I can't praise it enough."

Work highlights Assisted TF1 with proceedings against the European Commission concerning a decision over state aid.

Notable practitioners

Louis De Gaulle (/person/203375/7) is an intellectual property and new technology specialist with long-standing experience in both the media and IT sectors. "He's a top lawyer: articulate and accomplished," said one client, adding: "He grasped all of the intricacies of the litigation, even the most technical aspects."

Julien Horn (/person/256482/7) focuses on IT, assisting clients with transactional and contractual matters and also litigation. Key areas include the contentious aspects of software, patents and trade marks.

<u>Frank Valentin (/person/246272/7)</u> is an IP lawyer noted for his skills in litigation, assisting clients in the IT sector with contentious matters linked to technology patents and trade marks.

Significant clients Arte France, Autodesk, Éditions Robert Laffont.

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Dentons (/firm/3175/7)

Basic facts about the department

- 2 partners
- 8 other qualified lawyers

What the team is known for Has significant IP experience, notably advising clients in the media sector on disputes and the protection of rights.

Work highlights Advising Julius Sämann on a case against Canal+ concerning trade mark infringement.

Notable practitioners

David Masson (/person/312055/7) heads the firm's European IP and technology practice. He focuses primarily on both contentious and non-contentious matters linked to patents, trade marks and copyrights.

Significant clients EADS, Electrolux, Flammarion, L'Oréal.

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Deprez Guignot Associés (/firm/112869/7)

What the team is known for Advises on a range of intellectual property issues across media, advertising and television. Its lawyers assist both French and international clients with regulation, copyright and litigation matters.

Strengths (Quotes mainly from clients) "It's lawyers are very good and the firm is particularly well known for its specialism in advertising law."

Notable practitioners

Founding partner <u>Pierre Deprez (/person/264675/7)</u> leads the firm's activities in media and entertainment, with significant experience in advertising and publishing.

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Derriennic & Associés (/firm/63540/7)

Basic facts about the department

- 3 partners

- 13 other qualified lawyers

What the team is known for A firm entirely focused on activities within TMT. Information technology is an area of particular strength, advising clients on litigation, complex contract negotiation, data protection, e-commerce and matters related to the internet. Strengths (Quotes mainly from clients) "We chose this firm for its know-how concerning IT litigation."

Work highlights Assisted Groupe Legrand with its recent audit by the CNIL.

Notable practitioners

François-Pierre Lani is the key point of contact.

Significant clients Hewlett-Packard, AXA, Lactalis, Infor, Cegedim.

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DLA Piper UK LLP (/firm/9165/7)

Basic facts about the department

- 6 partners
- 10 other qualified lawyers

What the team is known for Leading IT specialists advise on significant outsourcings, data protection and litigation. The media team provides support to broadcasters, publishers and digital content providers.

Strengths (Quotes mainly from clients)

"We're very satisfied. The lawyers are very good and professional, the work is high quality and they're responsive to our needs and deadlines."

Work highlights Advised Airbus on its co-operation with IBM for advanced IT services in maintenance, engineering and flight operations.

Notable practitioners

<u>Stéphane Lemarchand (/person/203560/7)</u> co-heads the firm's global intellectual property and technology group. His practice includes complex commercial litigation.

Florence Guthfreund-Roland (/person/178054/7) is recognised for her significant expertise in the telecoms sector. She assists with regulatory matters, outsourcing transactions and litigation in this area. Clients say she is "very responsive and professional; she assists us in time-consuming negotiation meetings, which I appreciate."

Carol Umhoefer (/person/362119/7) heads the Paris IP and technology practice. Her considerable experience includes licensing, transfer agreements and data protection work. Clients say: "She's creative, comes up with proposals on how to achieve objectives and can balance and manage the risks."

Significant clients Pathé, Discovery, Atos, Amazon.

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Féral-Schuhl/Sainte Marie (/firm/126795/7)

Basic facts about the department

- 5 partners
- 9 other qualified lawyers

What the team is known for Boutique firm dedicated to IP and IT law, advising clients on both litigation and transactional matters in IT, including complex projects and the negotiation of technology agreements. Areas of significant expertise include data protection, e-commerce, internet law and electronic communications.

Strengths (Quotes mainly from clients) "I would say that the level of service is perfect; I don't see any areas where it could improve in terms of quality."

Work highlights Advised Gefco on its global outsourcing project concerning its worldwide infrastructure.

Notable practitioners

Christiane Féral-Schuhl (/person/32450/7)'s practice covers topics such as IT law, the internet and e-commerce. In the words of one interviewee: "It's nice to work with her; she's very calm and skilled, and doesn't make promises she can't keep."

<u>Bruno Grégoire Sainte Marie (/person/212722/7)</u> is one of the founding partners of the firm and assists clients in the areas of IT and communication technology. His practice covers both contentious and non-contentious matters, including advising on information systems, software publishing and litigation.

Significant clients Sage, Wipo, Chronopost.

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Field Fisher Waterhouse (/firm/88647/7)

Basic facts about the department

- 3 partners
- 3 other qualified lawyers

What the team is known for Assists clients with a broad range of IT matters, including software licensing, data protection, e-commerce and domain name disputes. The lawyers handle both transactional and litigation cases.

Strengths (Quotes mainly from clients)

"Its lawyers are very knowledgeable and practical, and they offer strong advice; they are also responsive and deliver when they say they will."

Notable practitioners

IT-focused <u>Bruno Ducoulombier (/person/317098/7)</u> assists clients with contentious matters.

<u>Christopher Mesnooh (/person/1109693/7)</u> has significant experience in handling transactional matters in the IT sector. His areas of focus include e-commerce, the internet, software and new media. Clients say: "He is a really global professional; he has a European mindset but also offers a US perspective."

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Franklin (/firm/109220/7)

Basic facts about the department

- 2 partners
- 7 other qualified lawyers

What the team is known for Offers significant expertise in IT, covering e-commerce, internet law, disputes, global outsourcing and associated contracts and agreements. The practice often works closely with the firm's corporate department to assist clients in the TMT sector with restructurings and M&A.

Strengths (Quotes mainly from clients)

"Really excellent; the lawyers were very thorough, detail-oriented and also very creative in their thought processes."

Work highlights Advised InfoVista on its acquisition of the Mentum Group, a wireless networking operations and optimisation company.

Notable practitioners

Bradley Joslove (/person/321130/7) heads the firm's IT and telecoms department. His practice covers e-commerce, domestic and international outsourcing, data protection and disputes. He receives praise from clients, with one saying: "Not everyone understands the technical side of software, but he's one of the best lawyers I/ve come across in this area."

Significant clients Altice, Reed Elsevier, Cinven, Saratoga Systems.

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Gide Loyrette Nouel AARPI (/firm/4416/7)

Basic facts about the department

- 3 partners
- 12 other qualified lawyers

What the team is known for A standout name in the telecommunications and media sectors, supporting both domestic and international clients. Its lawyers are particularly active on telecoms matters in developing economies, while its media expertise covers regulatory, licensing and rights protection issues. Draws particular praise for his skill in cross-border mandates.

Strengths (Quotes mainly from clients)

"It's exactly what you're looking for on this type of matter; very reactive and responsive people."

"This is one of the best firms for TMT matters in French-speaking Africa."

"Excellent - its lawyers are very responsive, knowledgeable and available."

Work highlights Assisted Orange with its interests in Burma, including the granting of licences, privatisation matters and corporate counsel.

Notable practitioners

A leading name in media, <u>Olivier Cousi (/person/32447/7)</u> advises clients on regulatory issues and rights protection in the publishing, film and music industries.

Practice head <u>Rémy Fekete (/person/203559/7)</u> is highly respected for his work in the telecoms sector, where he advises on regulatory matters, licensing, privatisations and PPPs. One impressed interviewee praise him as being "shrewd, cool in any circumstances and outrageously well-informed."

Significant clients Telefónica, Tunisie Telecom, AT&T, HBO.

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Hogan Lovells (Paris) LLP (/firm/7983/7)

Basic facts about the department

- 5 partners
- 15 other qualified lawyers

What the team is known for Full-service offering assisting clients with corporate, regulatory, IP and litigation matters across the telecoms, media and IT sectors. Areas of notable expertise include data protection, audiovisual rights, outsourcing and strategic agreements. It has specific expertise in domain name issues, with a team dedicated to activities in this area.

Strengths (Quotes mainly from clients)

"I'm very pleased with Hogan Lovells globally; its lawyers are highly competent and very responsive."

Work highlights Advised Morocco's telecommunications regulatory agency, the ANRT, on the technical and legal aspects of 4G mobile licence attribution.

Notable practitioners

<u>Winston Maxwell (/person/139646/7)</u> is praised for his broad knowledge of TMT. His practice covers telecommunications, media and entertainment, data protection and privacy law. Interviewees confirm: "He is very down to earth and pragmatic, and offers a good strategic view of the matter at hand."

Significant clients eBay, StudioCanal, Facebook.

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Hugot Avocats (/firm/134544/7)

Basic facts about the department

- 2 partners
- 4 other qualified lawyers

What the team is known for Boutique business firm dedicated to assisting clients in the areas of technology, media, the internet and the arts. Specific areas of expertise include criminal IT law and litigation, editorial rights, copyright infringement, audiovisual rights and contract neootiation.

Strengths (Quotes mainly from clients)

"Absolutely excellent; there are very teams who have an understanding of licensing in this particular field."

Notable practitioners

<u>Jean-Philippe Hugot (/person/322485/7)</u>'s main focus is the media sector, where he assists clients from the magazine and book publishing, film and television industries. One interviewee describes him as "the type of lawyer who aggressively defends his clients, while remaining a perfect gentleman in all circumstances."

<u>Olivier Hugot (/person/322486/7)</u> is described as a "brilliant, quick-thinking counsel." His practice covers both transactional and contentious work in internet law, and clients say he "has great technical skills for handling IT matters."

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Jblm AVOCATS (/firm/134031/7)

What the team is known for Boutique firm focusing entirely on IP and media law. Areas of specific expertise include the press and media, as well as copyright, trade mark and unfair competition matters in the technology sector. The lawyers have significant experience of both civil and criminal litigation.

Notable practitioners

Josée-Anne Benazeraf (/person/321391/7) advises clients on both contentious and non-contentious matters. Her expertise covers a number of sectors and industries, including media, music and the arts.

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Kahn & Associés (/firm/1461/7)

Basic facts about the department

- 3 partners

- 6 other qualified lawyers

What the team is known for Work includes transactions, litigation and counsel in the IT arena. Key areas of expertise include regulatory work, data protection and e-commerce. Clients hail from a wide range of industries, including hi-tech, biotech and pharmaceuticals.

Strengths (Quotes mainly from clients)

"The responsiveness and listening skills of its lawyers were simply excellent, not to mention the high levels of expertise and great co-ordination between those involved."

Notable practitioners

Fabrice Perbost (/person/264629/7) co-heads the firm's IT and IP practice. His areas of focus include e-commerce, privacy and data protection and internet law. He also assists clients with trade marks, domain names, patents and copyright issues.

Founding partner <u>Daniel Kahn (/person/28430/7)</u> is known for his long-standing experience in the field of IT and new technologies.

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Latham & Watkins LLP (/firm/7739/7)

Basic facts about the department

- 2 partners
- 5 other qualified lawyers

What the team is known for The team assists both domestic and international clients with transactional and contentious matters relating to technology. Areas of expertise include outsourcing, regulatory and compliance issues, complex contracts and agreements, as well as litigation.

Work highlights Assisted new client AXA with matters related to system integration and SaaS agreements with US and European technology providers.

Notable practitioners

Jean-Luc Juhan and Myria Saarinen are the key points of contact for this practice.

Significant clients LVMH.

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Magenta Société d'Avocats (/firm/247028/7)

Basic facts about the department

- 2 partners

- 3 other qualified lawyers

What the team is known for Advises clients predominantly in the telecoms sector, covering regulatory aspects, contractual matters and disputes. Lawyers offer expertise on competition law in this area, notably for claims, investigations and litigation.

Strengths (Quotes mainly from clients)

"The level of service has exceeded my expectations; its lawyers have strong expertise on IT law, they are very reliable and efficient, and response times are short."

Work highlights Assisted Outremer Telecom with a claim against France Telecom, following a decision by the French Competition Authority.

Notable practitioners

Practice head <u>Sylvain Justier (/person/647956/7)</u> is a competition lawyer with significant experience in telecoms. Clients appreciate his *"in-depth knowledge, quick-witted intelligence and dedication."*

Norton Rose Fulbright (/firm/9315/7)

Basic facts about the department

- 1 partner

- 4 other qualified lawyers

What the team is known for Advises clients across the IT and telecoms sectors on a broad range of matters. Sound knowledge in the areas of agreements, joint ventures, outsourcing and procurement.

Strengths (Quotes mainly from clients)

"We're really satisfied with the performance, industry knowledge and quality of advice."

Notable practitioners

<u>Marc d'Haultfoeuille (/person/264558/7)</u>'s practice covers all aspects of IP and IT law. He has notable experience in the areas of outsourcing and BPO transactions, licensing, data protection and compliance issues. In the words of one client: "He's really focused on the result which is a good point. He's not just advising on the law or helping in negotiations - we share the same goal to succeed."

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Pinsent Masons LLP (/firm/22630140/7)

What the team is known for A recent arrival in the French market, the team makes its mark with some notable new hires. Lawyers demonstrate strength on the IT side, significantly in the areas of information security, data protection and online gaming and gambling. Also assists clients with both advisory and contentious matters.

What's new? Pinsent Masons' capabilities in the TMT sector have been significantly bolstered by its acquisition of the specialist corporate and TMT team from Ichay & Mullenex.

Notable practitioners

Diane Mullenex (/person/54572/7)'s main areas of focus are corporate and commercial transactions in the field of both telecoms and technology. "She's rigorous and hard-working, and I really appreciate that she's direct in her communication," said one interviewee.

Annabelle Richard (/person/610983/7) is noted for her particular expertise in IT law and new technologies. Her experience covers e-commerce, online gaming and gambling and data protection issues. Clients appreciate her "incredible eye for detail, very good interpretation of the regulatory side and ability to turn things around in a quick time."

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Watson, Farley & Williams LLP (/firm/77542/7)

Basic facts about the department

- 1 partner
- 3 other qualified lawyers

What the team is known for Advises clients on a broad range of matters in the communications sector. Key areas of focus include outsourcing and smart-sourcing, contractual negotiation and disputes, procurement matters and data protection.

Strengths (Quotes mainly from clients) "A very active firm for telecoms."

Work highlights Advised new client Acme Packet on contractual matters for the procurement of software and hardware for the supply of 4G mobile services.

Notable practitioners

A leading name in telecoms, <u>Lucien Rapp (/person/32444/7)</u> heads the firm's competition, regulation and networks department, handling matters in the field of TMT. His practice focuses on regulatory and trade issues, administrative and public law, as well as competition and antitrust. He is described by one client as being "extremely knowledgeable about the French side, as well as understanding the international scene for TMT."

Significant clients CNES, TF1, Canal Plus, ETDE.

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Basic facts about the department

- 2 partners

- 6 other qualified lawyers

What the team is known for Recognised for its particular strength in the telecommunications sector, including intellectual property rights and litigation. The team advises clients on matters linked to regulatory, competition, contract, company and public law.

Strengths (Quotes mainly from clients)

"Whenever I call there is always somebody available immediately who is aware of my business needs."

"Excellent; very knowledgeable and with a far-reaching skill set."

What's new? Additions to the client roster include Nahora, Gibmedia, Finarea and Socianova.

Work highlights Advised CFE-CGC UNSA France Telecom-Orange on proceedings against Free Mobile related to its mobile network deployment and coverage obligations.

Notable practitioners

Anne-Solène Gay (/person/305479/7) advises clients on contractual and regulatory matters, as well as assisting with litigation in the IT and telecoms sectors. "I like that she has a strong background in this field and that she's very focused and to the point," praised one client.

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Other Ranked Lawyers

<u>Claire Bernier (/person/600936/7)</u> of ALTANA is recognised for her expertise in the area of IT. Clients say: "She's easy to work with; she calls me back immediately and follows things up really quickly, which is important."

Anne Boissard (/person/607457/7) is a sole practitioner recognised by market sources for her experience of assisting clients in the publishing industry.

<u>Martine Georges (/person/312785/7)</u> of Bersay & Associés has notable telecoms experience, and advises clients on regulatory and competition matters.

<u>Gilles Vercken (/person/194943/7)</u> of Cabinet Gilles Vercken is noted for his work in media, notably in connection with the television and publishing industries. His expertise covers both contentious and non-contentious matters in the field of trade marks and copyright.

<u>Olivier Sprung (/person/908663/7)</u> of Carreras, Barsikisian, Robertson & Associés is recognised for advising clients notably in the media sector. Interviewees highlight his *"deep knowledge of the television industry."*

<u>Christophe Clarenc (/person/139650/7)</u> recently left August & Debouzy to set up Dunaud Clarenc Combles & Associés. He is a competition and regulatory law specialist with significant expertise in the regulated industries. In the telecoms area he advises clients on contentious matters in particular.

Patrick Dunaud (/person/264709/7) recently joined Dunaud Clarenc Combles & Associés and is a recognised presence in the media field, with significant IP and litigation experience.

<u>Alexandra Néri (/person/245940/7)</u> heads Herbert Smith Freehills' IP and TMT department. Her practice focuses on the IT side, covering topics such as e-commerce and cybercrime. Clients say: "She doesn't just spell out the law; she has a good business outlook and gives you the practical implications."</u>

Patrick Boiron (/person/264707/7) of KGA is a recognised name in the field of media law. He advises clients across a number of industries, including cinema, television, publishing, advertising and music.

Eric Lauvaux (/person/31076/7) of Nomos advises clients on both contentious and non-contentious matters related to media and entertainment. "For me, he's one of the best lawyers for music in France today," said one client.

<u>Beatrice Delmas-Linel (/person/611254/7)</u> is the head of Osborne Clarke OWA's recently established Paris office. Her practice focuses on IT-related matters, including e-commerce, data protection and cloud computing.

Simmons & Simmons LLP practice head <u>Christophe Fichet (/person/550034/7)</u> is best known for his expertise on telecoms matters. In the words of one client: "He works hard and he's very dedicated; he has a commercial approach and is proactive."

<u>Bertrand Liard (/person/249442/7)</u> of White & Case LLP advises clients on intellectual property and information technology, including data protection. His expertise covers both transactional and contentious matters.

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